

# ON THE RADAR

APRIL 2014

Dear Clients and Friends,

Welcome to the Autumn edition of On the Radar, our first for 2014.

The year has started on a positive note with strong evidence of our strategy to combine Chartercom Security's national capacity and outstanding technical expertise with Coastcom Security's world-class 24 hours /365 days a year alarm monitoring facility working well. You can read all about it in our stories on clients Gazman and Anytime Fitness, two great examples of our complete security offer at work.

We know how much you appreciated our What's On Over Summer feature so we are back with more events and activities to keep you busy from now until winter. It's a useful item to keep handy and in view being full of ideas for keeping family and friends entertained while displaying our contact details in case of emergency.

As proud sponsors of the Sorrento Sharks cricket and footy teams we are in recovery mode following the nail biting Grand Final against Mornington. This stretched into a 226 over, three

day affair in which a result was not reached until the second last ball of the 226th over when the Sharks went down by two wickets. "A memorable roller coaster of emotions" is how Club President Mick O'Connor describes it while assuring us the Sharks will be back keener than ever next season.

Meanwhile, the footy Sharks are back in form and chasing another premiership following last year's winning streak lapse when they went down to Dromana in the Grand Final. Check out the fixtures and read our inspiring preseason chat with club president Gary Woodhams. Go Sharks!



Enjoy this issue, and the Easter – Anzac Day breaks,

A handwritten signature in black ink, appearing to read 'Aaron Hillier'.

Aaron Hillier  
Chief Operating Officer

## OUT OF HARM'S WAY

Welcome home to the distinctive orange and white checked four wheel drive State Emergency Service vehicle which after

an absence of some years has returned to live with us at Coastcom Security HQ in Hotham Rd, Sorrento. So distinctive is it in fact that the vehicle drew unwelcome attention from



## OUT OF HARM'S WAY cont.

vandals while residing in Melbourne Rd, Blairgowrie between emergency callouts. There it was such a prominent and authoritative presence as to unnerve and possibly caution speeding motorists even though traffic control does not come under the SES banner. Just about everything else does, however, including general rescue, search, storm damage, mitigation and road crash rescue. So with one of the biggest service areas in the region stretching from Portsea to Mt

Martha and across to Flinders, volunteer members of the Sorrento SES unit need to know that their vehicle is safe and sound and ready for action. How much safer could it be from harm than parked with the region's biggest security firm? Coastcom Security's reinvigorated relationship with the SES is in keeping also with our continuous efforts to secure the community and expand our many existing alliances with government agencies including Parks Victoria, Victoria Police and the Department of Environment and Primary Industries.

## SAFETY IN NUMBERS

With 340 conveniently located gyms across Australia operating 24/7 for 365 days a year, Anytime Fitness certainly has your exercise needs covered. And so does Chartercom Security when it comes to ensuring access and safety at Anytime outlets. The convenience of being able to fit workouts around other commitments and at times to suit is matched by our camera access control and alarm systems which provide ingress to the premises after hours and 24 hour on site monitoring in case of accident or incident. Members are issued with swipe cards for entry and a press-responsive pendant which activates an appropriate rapid response by our world-class, high-speed alarm monitoring system. As a preferred supplier Chartercom Security has shored up Anytime's security for more than three years Australia-wide including the four Mornington Peninsula outlets at Frankston, Mornington, Rosebud and Hastings.



### STAFF PROFILE MEET JUSTEN MAHER - INSTALLATION MANAGER

#### Q. Describe your career trajectory.

A. I've been in the security industry for about 12 years and came from an IT background so the skills transfer well. I started building CCTV systems, designing, servicing and installing them and moved

into managing other technicians. I've been here almost two years and manage all the security installation projects and technicians for Chartercom Security and Coastcom Security across Australia and New Zealand.

#### Q. That must keep you busy.

A. It does. The sales people provide quotes then I order, purchase and supervise installation of all the alarms, access controls, audio/visual systems and CCTV, organise schedules, manage more than 50 technicians and do a lot of trouble shooting and problem fixing. It's very, very challenging but I enjoy it.

#### Q. So what can possibly go wrong?

A. What doesn't! My phone burns hot dealing with clients,

builders, technology and technicians all of whom can encounter problems. Scheduling delays can throw planning out of whack. Most of our jobs are at building or fit out stage so we have to manage our work to co-ordinate with other tradies. Basically, I have to resolve any issues within the budget and time frame; it's about trying to keep things together and running smoothly.

#### Q. How do you stay as calm and unflappable as you do?

A. It's in my best interests to stay calm or this job would be the end of me. Ultimately nothing is that serious in the grand scheme of things and there's always a solution. The calmer you are with people the better result you get. I just try and be pragmatic and take one step at a time.

#### Q. So there's no going home to kick the cat?

A. Not at all, it's home to my partner and 14-month-old son. The baby takes up most of my weekends because I see so little of him during the week. It's an important time to be forming bonds, especially between father and son.

#### Q. So no time for hobbies or other interests?

A. I like technology and learning about it so my job is sort of my hobby. That's how I got into the industry. I liked pulling computers apart and rebuilding them and thought, I love this so much, how can I get paid to do it?

## SUPER SECURITY SAVING

Are you sick of paying phone line rental for your security needs? By installing a Coastcom Safedial unit you can do away with fixed landlines and quit paying rental fees to Telstra, Optus and the like. The Safedial unit simply connects to the alarm system and communicates directly to our Control Room via the Telstra cellular network - it's just like having a mobile phone chip in your alarm system. If you'd like to know more please call one of our friendly staff on 1300 844 844.

## SHOWCASE CLIENT

Street walking of the shopping and strolling variety being a major pastime in Ocean Beach Rd, Sorrento regulars can't fail to notice the glamorous refit and refurb that has transformed the Gazman store since the summer. Less obvious but equally important is the hand Chartercom Security had in upgrading the site's security monitoring and alarm systems. While Sorrento is the current showcase, we in fact look after the security needs at all 55 Gazman outlets Australia-wide reflecting a long standing client relationship with founder Garry Austin, yet another example of our new business synergy in operation.



## 2014 SHARK ATTACK

The last time we lost the grand final we won the next three so we're hopeful history will repeat itself, says Sorrento Football Netball Club President, Garry Woodhams, brushing off Dromana's 2013 win as a mere interruption to the Shark's winning streak. Long time coach and ex-St Kilda player, Troy Schwartz is back after a year off, and the team is gearing up for another win to cap the five premierships they have already taken out over the last decade. That's a top effort for what is truly a home team. Not only are the Sorrento Sharks more successful than other teams competing in the Mornington Peninsula Nepean Football League but they have a greater representation of local talent, says Garry.



"In the last five premiership teams we've averaged about 16 players who have graduated from our junior club into the seniors. Most clubs have a few but we rely on local talent."

Practice matches have begun with the first game of the season against Red Hill at Red Hill on April 12. But first there is the annual Battle of the Rip to win and enjoy when the Sharks board the ferry on March 29 to take on Queenscliff. "We all look forward to this pre-season event and it's a good day out. You get home happy either way," says Garry.

Also much anticipated are the President's lunches introduced by Garry when he became president eight years ago and a feature of every home game. "The idea was to get women involved and now we have a 60/40 boy to girl gender ratio at worst. The girls love it so much they push their husbands to book a table. The lunches are always packed out."

You've been warned. The first President's lunch is on April 26 when Sorrento plays Rosebud so book early to avoid disappointment.

## SORRENTO SHARKS FOOTBALL FIXTURE 2014

Sat 12 April	Red Hill v Sorrento
Easter - Sat 19 April	Dromana v Sorrento
Sat 26 April	Sorrento v Rosebud
Sat 3 May	Pearcedale v Sorrento
Sat 10 May	Sorrento v Hastings
Sat 17 May	Frankston v Sorrento
Sat 7 June	Sorrento v Rye
Sat 14 June	Crib Point v Sorrento
Sat 21 June	Sorrento v Devon Meadows
Sat 28 June	Sorrento v Tyabb
Sat 5 July	Somerville v Sorrento
Sat 12 July	Sorrento v Dromana
Sat 19 July	Sorrento v Red Hill
Sat 26 July	Rosebud v Sorrento
Sat 2 August	Sorrento v Pearcedale
Sat 9 August	Hastings v Sorrento
Sat 16 August	Sorrento v Frankston
Sat 23 August	Rye v Sorrento
QUALIFYING FINAL	30 August
ELIMINATION FINAL	31 August
2nd SEMI FINAL	6 September
1st SEMI FINAL	7 September
PRELIMINARY FINAL	13 September
GRAND FINAL	20 September

Check out our website

[www.ccsecurity.com.au](http://www.ccsecurity.com.au)

Did you know you can pay your account via direct debit? Contact us for more details.

## WHAT'S ON OVER AUTUMN

Autumn is a delightful time to be out and about on the Peninsula enjoying the normally consistent and still warm days bookended by brisk mornings and cool nights and including a leisurely Easter- Anzac Day break to spend with family and friends. So to ensure you make the most of it we have compiled a selection of events with a strong seasonal focus.

### Water to Water Festival - Saturday March 29

Archie Roach will headline at the first Mornington Peninsula Aboriginal and Torres Strait Islander festival bringing indigenous and non-indigenous music, art and culture lovers together at The Briars from 1.30-10pm.

### SES Family Fun Day - Saturday April 5

Plenty of children's activities featuring Disney characters and SES mascot Paddy Platypus handing out treats on the Village Green, Rosebud, 9am - 4 pm.

### Rock N Rods Festival - Sunday April 6

The Eastbourne Primary School, Allambi Ave, Rosebud is the festival setting for rock 'n roll bands, food and craft stalls and a car display from 10.30am-5.30pm.

### Peninsula Family Easter Picnic - Sunday April 13

Hunt for 1000s of eggs and see the Easter Bunny, Bananas in Pyjamas and Cat in the Hat perform at Mornington Racecourse from 9.30am-3pm.



### Uncle Bob's Annual Good Friday Wheel Barrow Push - Friday April 18

Get fit and have fun wheeling your way from Sorrento to Safety Beach, 9am-4pm.

### Blairgowrie Yacht Squadron Easter Art Show - Saturday 19 - Monday 21 April

Admire the works of more than 70 local artists on display at 2900 Pt Nepean Rd, Blairgowrie from 10am-4.30pm.

### Anzac Day - April 25

See the Mornington Peninsula Shire website for details and locations:

[www.mornpen.vic.gov.au](http://www.mornpen.vic.gov.au)

### Mothers Day Classic Walk/Run - Sunday May 11

Walk or run the 4 km Bay Trail from Dromana Pier to McCrae Lighthouse in the inaugural Mothers Day Classic and celebrate with coffee and cake or a sausage sizzle on arrival, from 9am-11am.

### Mothers Day Walk - Sunday May 11

Alternatively you can join in the walk from the Flinders Yacht Club and around the golf course from 9-11 am.

### RSPCA Million Paws Walk - Sunday May 18

Now it's time to give the dog a work out starting from the Hastings Foreshore, 9am-2pm.



## Can't get a taxi?

### Get Derek !

Parties, winery luncheons, airport or simply dinner with friends on the Peninsula - our reliable, friendly, local drivers are there to drive you.

We come to you and drive YOUR CAR to wherever you need to go, then collect you when you want to go home.

**Get Derek on 0403 351 335 and get there and back, without waiting.**